



CERTIFIED
WOSB · WBE · Prosci

AI Adoption & Organizational Change Management

AI tools ship fast. Adoption takes longer, and that is the work we do.

COMPANY DATA

UEI FNG3ZQ4ASEG5
CAGE 12UV5
DUNS 106017052
GSA MAS 47QRAA26D007K
FOUNDED 2012 · LLC
HQ Chicago, IL

PRACTICE AREAS

- Organizational Change Management
- AI Transformation & Adoption
- Organizational Effectiveness
- Technology Enablement
- Strategic Communications & Stakeholder Engagement
- Training & Workforce Enablement

PAST PERFORMANCE

REGULATED ENTERPRISE

Kemper Insurance · Allstate · Delta Dental Association

GLOBAL ENTERPRISE

JLL · Suntory Global Spirits · Tropicana Brands Group · Molson Coors · Kraft Foods · Ingredion · Chamberlain Group · Medela

MISSION-DRIVEN

MacArthur Foundation

CONTRACT VEHICLES

- GSA Multiple Award Schedule (Contract No. 47QRAA26D007K)
- WOSB Sole-Source · FAR 19.15
- WOSB Set-Aside Competitive
- Subcontracts & Teaming
- Purchase Order

CERTIFICATIONS

WOSB Cert #WOSB251118
WBE Cert #WBE2501810
valid through 06/30/2027
Prosci Certified

NAICS & PSC CODES

NAICS 541611 (Primary) · 541612 · 541618 · 541690
PSC U008 · R707 · R408 · R406 · R410 · R499 · B506

POINT OF CONTACT

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01 VALUE PROPOSITION

Delta Consulting is a certified Women-Owned Small Business specializing in AI adoption and organizational change management. We help federal agencies and enterprises turn AI, modernization, and restructuring investments into measurable workforce adoption. Our people-centered approach gets employees using new tools and ways of working with confidence while confidence while protecting mission continuity. **ALSO DELIVERED AS** organizational change management (OCM), AI adoption strategy, training and curriculum development, stakeholder engagement, strategic communications, and program management support.

02 THE TRUST MODEL

Delta's proprietary framework for human-centered AI adoption

Built for what AI demands and legacy frameworks miss: a five-stage path from initial transparency about what is changing to a workforce that thrives with new tools.



Engagements begin with the Trust Scan™, Delta's AI readiness diagnostic that surfaces adoption risk before rollout.

03 WHY DELTA CONSULTING

- Senior-led expertise:** A network of 50+ senior practitioners with top-tier consulting backgrounds, enabling rapid mobilization without junior staffing levels.
- Prosci at the core:** The industry-standard change methodology we practice, backed by Prosci certification and 25+ certification and 25+ years of enterprise delivery.
- The TRUST Model:** Our very own proprietary five-stage framework for AI adoption, built for what AI demands and what legacy playbooks miss.
- Tailored, not templated:** strategies aligned to your culture and ways of working.
- Measurable adoption:** focused on whether people actually change how they work, not just whether the system goes live.

FEDERAL ACCESS Delta supports agencies through GSA MAS, WOSB sole-source, WOSB set-aside, and subcontracting and teaming pathways, with company data and capability materials ready for rapid procurement coordination.

04 PROOF POINTS

JLL

ServiceNow HR Direct Rollout

106,000 employees. Consolidated global HR service delivery with faster response times and improved data visibility for HR leadership.

Suntory Global Spirits

SAP Ariba Procurement Transformation

8,000+ employees and contractors trained. Standardized global sourcing processes with strong post-launch adoption.

Kemper Insurance

BPO Operating Model Transition

7,500 associates. Maintained operational continuity and employee engagement through an enterprise-wide restructuring.

JLL

AI Recruitment Platform Adoption

Global recruiting organization. Phased rollout achieved confident adoption of AI-driven recruiting tools with minimal disruption.