



The people side of transformation

Delta Consulting is a certified Women-Owned Small Business (WOSB/WBE) specializing in organizational change management and transformation. We help public and private sector organizations turn major change into adoption that lasts. Most systems and operating models go live on schedule. The harder part is getting people to actually change how they work, and that is the part we focus on. Delta brings 25+ years of senior change leadership, Prosci-certified and anchored by the proprietary TRUST Model for AI adoption. Delta Consulting is Certified in the Claude Partner Network.

CORE COMPETENCIES

- ✓ **Organizational Change Management**
The foundation of our work. We design and run the change strategy behind enterprise initiatives, so the workforce actually shifts.
- ✓ **AI Transformation & Adoption**
Our flagship practice, moving organizations from AI ambition to adoption. Anchored by the TRUST Model and the Trust Scan™.
- ✓ **Organizational Effectiveness**
Change fails when it lands on structures that can't hold it. We strengthen leadership, operating models, and culture.
- ✓ **Technology Enablement**
We lead technical delivery end to end, with specialist partners for the build. One accountable partner, senior throughout.

WHY CLIENTS CHOOSE DELTA

- **Senior-led expertise:** A network of 50+ senior practitioners with top-tier consulting backgrounds, enabling rapid mobilization without junior staffing levels.
- **Prosci at the core:** The industry-standard change methodology we practice, backed by Prosci certification and 25+ years of enterprise delivery.
- **The TRUST Model:** Our very own proprietary five-stage framework for AI adoption, built for what AI demands and what legacy playbooks miss.
- **Tailored, not templated:** strategies and deliverables aligned to your culture and ways of working.
- **Measurable adoption:** focused on whether people actually change how they work, not just whether the system goes live.

TRANSFORMATION EXPERIENCE

AI & Automation: AI adoption, intelligent automation, copilot deployment, workforce transition planning

ERP & Systems: SAP S/4HANA, SAP Ariba, Oracle, Microsoft D365, Workday, ServiceNow, Syteline

Functional: HR modernization, procurement, source-to-pay, shared services

Data & Digital: Data governance, Master Data Management (MDM), Product Information Management (PIM)

Structural: M&A integration, divestitures, BPO transitions, operating model redesign

REPRESENTATIVE CLIENTS

JLL	Suntory Global Spirits	US Foods
Tropicana Brands Group	Kemper Insurance	
Delta Dental Plans Assoc.	Maersk	Molson Coors
Kraft Foods	Ingredion	Chamberlain Group
Allstate	MacArthur Foundation	Amgen

Industries served include public sector and government agencies, financial services, insurance, consumer goods, manufacturing, real estate, healthcare, and energy.

CASE STUDIES

Global Juice & Beverage Company

Post-Divestiture ERP Transition

After separating from its global parent, the company needed independent operations fast. Delta led change management for a phased ERP transition across IT, finance, supply chain, manufacturing, and HR with minimal disruption.

Global Premium Spirits Company

SAP Ariba Procurement Transformation

Inconsistent regional procurement meant moving 8,000 corporate users and 20,000 suppliers onto a new platform. Delta led the people side alongside a Big Four firm, driving change, communications, and training across a phased, multi-year rollout.

Fortune 500 Commercial Real Estate Firm

HR Direct: ServiceNow HR Service Delivery

Legacy systems left 100,000+ employees across 92 countries without modern self-service. Delta led change management for the ServiceNow HR Direct rollout, delivering knowledge and case management in a shared-services model, phased by region.

TRUSTED BY

